



Dated, 27/06/2025

TO ALL PROSPECTIVE BIDDERS,

RE: INVITATION TO PRE-BID ONLINE MEETING.

Bidders are hereby notified that a hybrid **pre-bid meeting** will be held to provide clarification and respond to any queries regarding the tender. The omission of this meeting in the original tender advertisement was inadvertent.

Meeting Details:

- **TITLE:** Pre-Bidding Meeting for Lot 1 & Lot 2
- **DATE:** Tuesday, 1st July 2025
- **TIME:** 10 A.M – 11 A.M
- **PLATFORM:** Google Meet
- **TIME ZONE:** Nairobi/Kenya (EA)
- **LINK:** <https://calendar.google.com/calendar/u/0/r/day/2025/7/1?hl=en>

Agenda:

1. Overview of the scope of works
2. Clarification on tender requirements
3. Q&A session
4. Any other business

All prospective bidders are encouraged to attend as important clarifications will be issued during this session. Responses provided during the meeting will be shared with all bidders via an official clarification/addendum document. For any inquiries

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Kind Regards,

Stephen Sora Katelo

Managing Director

Marsabit Water and Sewerage Company.

MARSABIT COUNTY INFORMATION FACT SHEET
MADE FOR
PRE-TENDER MEETING POTENTIAL BIDDERS REPRESENTATIVES ON 1ST JULY 2025
MARWASCO BOARDROOM

General Overview

- **Location:** Northern Kenya, bordering Ethiopia to the north.
 - **County Headquarters:** Marsabit Town
 - **Total Area:** Approx. **70,961 km²** – the **largest county** in Kenya by land area.
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Distances from Marsabit Town (Approximate Road Distance)

Destination	Distance (km)
Jaldesa	28 km W
Kamboe	40 km S
Loglogo	45 km S
Laisamis	90 km S
Lengima	130 km SW
North Horr	250 km NW
Marime	310 km E
Golole (Moyale)	250 km NE
Illeret	450km NW

Ethnic Composition

Marsabit County is inhabited by a rich mix of pastoralist communities, each with distinct languages and cultural identities:

Ethnic Group	Description
Rendille	Cushitic-speaking nomads found in Laisamis and southeastern Marsabit. Livelihoods based on camel and goat herding.
Gabra	Semi-nomadic Cushitic-speaking community found primarily in North Horr and Kalacha. Culturally linked to the Borana.
Samburu	Nilotic-speaking pastoralists located in the south of the county. Known for livestock rearing and beadwork.
Borana	Cushitic-speaking group dominant in Moyale and Sololo. Practice both nomadic and agro-pastoralism.

Contractor Context: Pre-Tendering for the Horn of Africa Groundwater for Resilience Project (HoAGW4RP)

Marsabit County is a key implementation area for the **Horn of Africa Groundwater for Resilience Project (HoAGW4RP)**, a World Bank-funded initiative under the Ministry of Water, Sanitation and Irrigation, and implemented through the **Water Sector Trust Fund (WSTF)** and **Sub-Project Implementation Units (SPIUs)**.

Pre-Tendering Context (As of July 2025):

- **Contractor Opportunities:** Several borehole-based rural water supply systems are in the final stages of design and environmental clearance.
- **Scope of Works:** Civil and electromechanical works for groundwater supply schemes, including elevated steel tanks, solarization, kiosks, and pipe networks.
- **Timeline:**
 - **Bids Expected:** By 8th August 2025 at 12 noon.
 - **Implementation Sites:** Spread across remote areas including Jaldesa, Kamboe, North Horr, Marime, and Laisamis.

Contractor Considerations:

- Contractors are advised to familiarize themselves with the unique terrain, community context, and logistical demands of Marsabit.

- Works may involve mobilization to remote locations under arid and semi-arid conditions.
 - Security protocols, environmental safeguards, and community engagement will be integral to contract execution.
 - Bidders must demonstrate experience with borehole-based rural water infrastructure in arid lands.
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Key Facts

- **Main Livelihoods:** Livestock keeping (camels, goats, cattle), trade, and limited farming in semi-arid zones.
- **Transport:** The Isiolo–Moyale Highway (part of the LAPSET Corridor) is the county's main transport spine.
- **Development Challenges:** Water scarcity, frequent droughts, insecurity, and long distances between settlements.



THE COUNTY GOVERNEMENT OF MARSABIT

PRE-BID SITE MEETING MINUTES FOR BATCH 1 SCHEMES; LOT 1 AND LOT 2

Project: Horn of Africa – Groundwater for Resilience Project

Activity: Rehabilitation of 11 Water Schemes; pre-bid discussions

Date: 1ST JULY 2025

Venue: MARWASCO BOARDROOM

Attendance: see attached list. One member attended online.

1. Opening Remarks

- The meeting was officially opened by the **Project Coordinator** and **Managing Director (MD)** for MARWASCO.
- A **Project Overview** was presented, highlighting scope, implementation approach, and expectations.
- **Fact sheets** were distributed in print to all participants.

2. Q&A Session – Key Issues Raised and Responses

Q1: *Why is the warranty for mechanical installations extended to 5 years instead of the usual 2?*

A: The extended warranty is intended to minimize post-installation breakdowns and enhance long-term sustainability.

Q2: *Is ISO certification mandatory?*

A: Yes. However, certification by the **Kenya Bureau of Standards (KEBS)** may be considered equivalent in demonstrating compliance.

Q3: *Why are rock excavations not separately specified in the Bills of Quantities (BoQ)?*

A: The quantification of rock excavation in pipeline projects has long been a source of significant controversy and uncertainty. These challenges primarily arise from the inherent variability of subsurface conditions and the difficulty in accurately predicting both the volume and hardness of rock that must be excavated. Such unpredictability can lead to disputes over costs, delays, and complications during construction. To mitigate these issues and promote fairness in both

bidding and project execution, the contract has a single, all-inclusive rate for pipeline installation. This rate is to comprehensively cover all related activities, ***including setting out the works, general bush clearing, excavation across all material classes—ranging from ordinary soil to soft rock, hard rock, and any other obstructions encountered—pipe laying, pressure testing, disinfection, and backfilling with imported bedding and surround materials.***

Given the complexity of the terrain and the variability of subsurface conditions, it is essential that contractors undertake thorough due diligence and develop a comprehensive understanding of the project site before submitting their rates. The employer commits to providing any necessary support and clarifications to facilitate this process. This approach ensures that the rates submitted are realistic and fully account for the range of site conditions, thereby reducing the risk of cost overruns and contractual disputes.

To achieve this, contractors are strongly encouraged to conduct detailed site visits—and, where necessary, multiple inspections—to accurately assess the terrain. Such diligence will enable the bidders to factor in the variability and complexity of ground conditions into their pricing. This process not only establishes a level playing field among all bidders but also minimizes the likelihood of contract variations and disagreements during the construction phase, contributing to smoother project delivery and improved collaboration between all parties involved.

Q4: *How are local labor and equipment requirements addressed in line with labor laws?*

A: Unskilled labor must be sourced locally. However, a balance between manual and mechanized labor can be achieved through local dialogue.

Q5: *Will there be parallel supervision as experienced in past WSTF projects (e.g. SWASSAP implemented by Concern Worldwide), which caused confusion and disruption?*

A: Roles and responsibilities are clearly defined in this project. The Consultant retains technical independence in execution and supervision to minimize such overlaps.

3. Agreed Actions

- A **joint work plan** for site visits was developed and adopted by all participants.
 - Participants were reminded to send **technically qualified personnel** for site visits to accurately assess terrain and soil types.
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4. Conclusion

- Any Other Business (AOB) ; Attendees were advised to provide their contacts including E mails
- The meeting adjourned with a call for professionalism and adherence to tender instructions

Minutes by: D K MAITHO



Date; 2nd July 2025

SPIU COORDINATOR; MARSABIT

Confirmed by:STEPHEN SORA KATELO



Date; 2nd July 2025

MANAGING DIRECTOR; MARWASCO



THE WORLD BANK



WaterFund

PRE BID SITE MEETING.

HORN OF AFRICA GROUND WATER FOR RESILIENCE PROJECT (HOAGW4RP).

PARTICIPANTS LIST.

DATE:1/7/2025.....

S/NO.	NAME	FIRM NAME	ADDRESS	TEL/ EMAIL	SIGNATURE
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THE HORN OF AFRICA GROUNDWATER FOR RESILIENCE PROJECT (HOAGW4RP)

JOINT WORKPLAN BY POTENTIAL CONTRACTORS FOR BATCH 1(LOT 1 AND 2) SITE VISITS ON 7TH TO 12 JULY 2025

The following is a joint programme and work plan for proposed site visits. It was an outcome of pre-bid meeting held at MARWASCO boardroom from 10.30 to 12.30 pm on 1st July 2025.

SITE TO VISIT	DATE OF TRAVEL	PUT UP PLACE
DAY 1	6 TH JULY 2025	ALL IN MARSABIT
JALDESA	7 TH JULY 2025/DAY 1	
KAMBOE MIDROCK	7 TH JULY 2025	
KAMBOE FURMASAN	7 TH JULY 2025	
LOGLOGO	7 TH JULY 2025	LAISAMIS
LAISAMIS	8 TH JULY 2025 (DAY 2)	
LENGIMA	8 TH JULY 2025	
GOLOLE	8 TH JULY 2025	TORBI
MARIME	9 TH JULY 2025 (DAY 3)	DUKANA
ILLERET	10 TH JULY 2025 (DAY 4)	ILLERET
MALABOT	11 TH JULY 2025 (DAY 5)	NORTH HERR
GAMURA	11 TH JULY 2025	MAIKONA
	12 TH JULY 2025	OFF TO MARSABIT

By

SPIU COORDINATOR

MARSABIT

